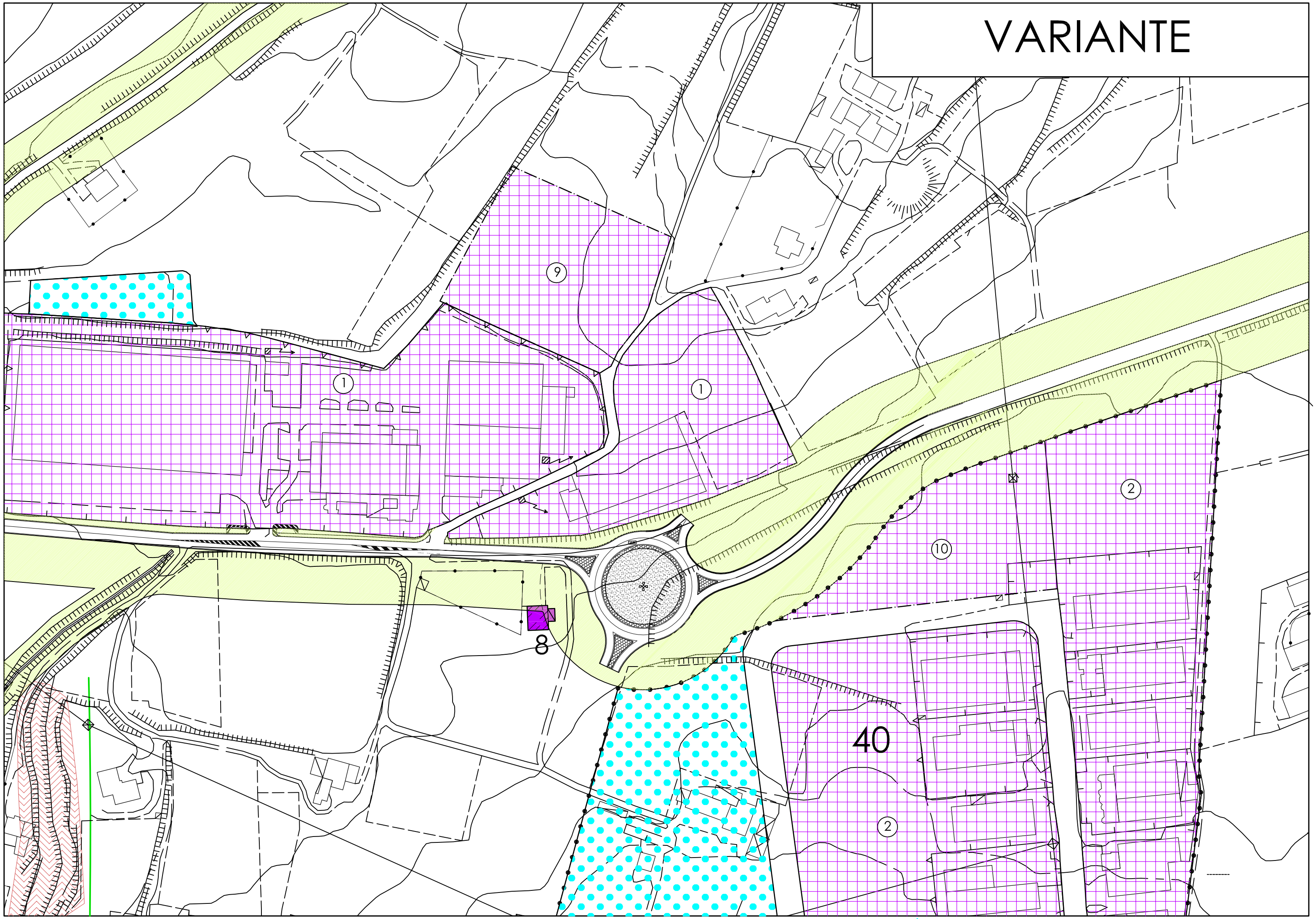VARIANTE